



CERTIFIED AGENDA
THURSDAY, APRIL 19, 2018, 4:00 P.M.
311 W. WOODARD STREET, DENISON, TEXAS

PUBLIC NOTICE

The Denison Development Alliance will meet in a regular session beginning on Thursday, April 19, 2018, at 4:00 P.M. in the Conference Room at the Denison Development Alliance, 311 West Woodard Street, Denison, Texas. An agenda listing items to be considered at that time is as follows:

CALL TO ORDER
ORDER OF BUSINESS

- I. CONSIDER APPROVAL OF THE REGULAR CALLED MEETING MINUTES HELD MARCH 8, 2018.**
- II. CONSIDER APPROVAL OF THE FEBRUARY 2018 FINACIAL REPORTS.**
- III. RECEIVE AND TAKE ACTION ON PROPOSAL FOR LAND PLANNING/ENGINEERING FOR NORTH POINTE BUSINESS PARK.**
- IV. CONSIDER APPROVAL OF AMENDING THE 2017/2018 BUDGET TO INCLUDE THE COSTS FOR LAND PLANNING/ENGINEERING OF THE NORTH POINTE BUSINESS PARK.**
- V. REVIEW AND CONSIDER APPROVAL OF REVISING THE FAÇADE MATCHING GRANT PROGRAM.**
- VI. REVIEW MONTHLY INVESTMENT REPORT.**
- VII. MONTHLY STAFF REPORTS.**

THE DENISON DEVELOPMENT ALLIANCE OF DENISON, TEXAS, RESERVES THE RIGHT TO ADJOURN INTO EXECUTIVE SESSION AT ANY TIME DURING THE COURSE OF THIS MEETING TO DISCUSS ANY OF THE MATTERS LISTED ABOVE, AS AUTHORIZED BY TEXAS GOVERNMENT CODE SECTIONS 551.071 (CONSULTATION WITH ATTORNEY), 551.072 (DELIBERATIONS ABOUT REAL PROPERTY), 551.073 (DELIBERATIONS ABOUT GIFTS AND DONATIONS), 551.074 DELIBERATIONS ABOUT PERSONNEL MATTERS), 551.075 (DELIBERATIONS ABOUT SECURITY DEVISES), 551.087 (DELIBERATIONS ABOUT ECONOMIC DEVELOPMENT).

EXECUTIVE SESSION (CLOSED), SECTION 551.087 OF THE TEXAS GOVERNMENT CODE.

- I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS**
Consider incentives, if any, for Project TRAFFIC
Consider incentives, if any, for Project THREE

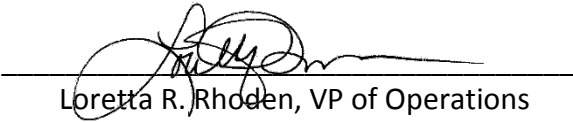
Following the closed Executive Session, the Board will reconvene in open public session and take such action as may be desirable or necessary as a result of the closed deliberation, namely:

- I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS**
Consider incentives, if any, for Project TRAFFIC
Consider incentives, if any, for Project THREE

ADJOURN

CERTIFICATION

I, Loretta R. Rhoden, Vice President of Operations of the Denison Development Alliance, do hereby certify the above foregoing notice of public meeting was posted at the entrance of the Denison Development Alliance Building, 311 W. Woodard, Denison, Texas, and online at www.denisontx.org, places readily available to the general public at all times, this the 16th day of April, 2018, at 2:00 pm.



Loretta R. Rhoden, VP of Operations

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, THE DENISON DEVELOPMENT ALLIANCE WILL PROVIDE FOR REASONABLE ACCOMMODATIONS FOR PERSONS ATTENDING THE BOARD MEETING. TO BETTER SERVE YOU, REQUESTS SHOULD BE RECEIVED 48 HOURS PRIOR TO THE MEETING. PLEASE CONTACT THE VP OF OPERATION'S OFFICE AT 903.464.0883.



**MINUTES OF MEETING
THURSDAY, MARCH 8, 2018, 4:00 P.M.
DENISON DEVELOPMENT ALLIANCE
311 W. WOODARD STREET, DENISON, TEXAS**

MEMBERS PRESENT: Robert Brady, Brett Evans, Matthew Looney, David Spindle, Robert Sylvester

MEMBERS ABSENT: None

STAFF PRESENT: Tony Kaai, CECD – President, Loretta Rhoden – VP of Operations, William Myers – VP of Business Development

MEETING WAS CALLED TO ORDER BY DAVID SPINDLE, CHAIRMAN AT 4:01 P.M.

- I. REVIEW AND CONSIDER APPROVAL OF THE REGULAR CALLED MEETING MINUTES HELD FEBRUARY 15, 2018:** Reviewed by members. Robert Brady motioned to approve the regular called meeting minutes as submitted by staff. Brett Evans seconded. Motion was unanimously approved.
- II. REVIEW AND CONSIDER APPROVAL OF THE JANUARY 2018 FINANCIAL REPORTS.** Discussed among staff and members. Matthew Looney moved to approve the January financial reports (with audit adjustments) as submitted by Veronica Davis, CPA. Robert Brady seconded, and the motion was unanimously approved.
- III. REVIEW AND CONSIDER APPROVAL OF REVISING THE FAÇADE MATCHING GRANT PROGRAM:** William Myers reported to members, DDA and City staff are currently updating/reorganizing the Façade Matching Grant Program to enhance the program to work in conjunction with the downtown's revitalization strategies. No action was taken by Board members at this time. The item will be posted on the April agenda for further discussion.
- IV. REVIEW MONTHLY INVESTMENT REPORT:** Loretta Rhoden, VP of Operations, reported the only changes to this month's investment report was the accrued interest and obligated incentive payments made during the month. Reviewed by Board members. No action needed.
- V. MONTHLY STAFF REPORT:** Presented by DDA staff members. No action needed.

ANNOUNCEMENT BY PRESIDING OFFICER: “As authorized by Section 551.087 and 551.072 of the Texas Government Code, Chairman Spindle announced the Denison Development Alliance will not adjourn into closed Executive Session on the 8^h day of March, 2018, at 4:36 P.M. to consider the following:

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS

Consider incentives, if any, for Projects: TRAFFIC

II. DELIBERATION REGARDING REAL PROPERTY

Following the closed Executive Session the Board reconvened in open and public session at 4:45 P.M.

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS

Consider incentives, if any, for Projects: TRAFFIC – No action taken.

II. DELIBERATION REGARDING REAL PROPERTY

THERE BEING NO FURTHER BUSINESS THE MEETING WAS ADJOURNED AT 4:55 P.M.

David Spindle, Chairman

Date Approved

Denison Development Alliance

Financial Statements

February 28, 2018

Veronica Brown Davis, CPA

123 W. Main PO Box 1218 Denison, TX 75021-1218
Phone 903-463-3765 Fax 903-463-7262

INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors
Denison Development Alliance
Denison, Texas

Management is responsible for the accompanying financial statements of the Denison Development Alliance (a nonprofit organization and component unit of the City of Denison, Texas), which comprise the statement of financial position as of February 28, 2018, and the related statements of activities, budgeted and actual, for the one month and year-to-date then ended in accordance with accounting principles generally accepted in the United States of America. I have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget of the Denison Development Alliance for the one month and five months ended February 28, 2018, have not been compiled or examined by me and, accordingly, I do not express an opinion or any other form of assurance on it.

Management has elected to omit the statement of cash flows, and substantially all of the disclosures required in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. If the omitted statement and disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Management has also elected to omit the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial statements. If the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the organization's budgeted information. Accordingly, these financial statements and budget information are not designed for those who are not informed about such matters.

As explained in note 2 to the financial statements, generally accepted accounting principles require that fixed assets be capitalized and depreciated over their estimated useful lives, and that loan proceeds and repayments be reported as an increase to reduction of a liability. The organization's management has elected to budget current year loan proceeds as income and certain capital purchases and loan payments as expenses. The effect of these departures from generally accepted accounting principles on financial position and results of operations has not been determined.

Veronica Brown Davis, CPA

Denison, Texas
March 12, 2018

**Denison Development Alliance
Statement of Financial Position
February 28, 2018**

ASSETS

Current Assets

Cash on hand	\$	200.00
First United Ckg. Account		88,254.20
Landmark Checking Account		234,422.25
Landmark MM Account		1,450,000.00
First United MM Account		27,871.70
MMA 4416 - Def Comp		306,891.53
Sales tax receivable		<u>152,365.72</u>

Total Current Assets \$ 2,260,005.40

Fixed Assets

Equipment	\$	5,757.00
--less depreciation		(5,757.00)
Furniture & fixtures		6,125.94
--less depreciation		(6,125.94)
Buildings		4,243,974.77
--less depreciation		(1,343,604.94)
Leasehold improvements		51,916.64
--less depreciation		(21,763.22)
Ind Park Infrs/streets		186,608.00
--less depreciation		(27,524.70)
Land		437,842.73
Hwy 75/84 Property		1,250,000.00
Land improvements		192,564.42
-- less depreciation		<u>(18,614.56)</u>

Total Fixed Assets 4,951,399.14

Total Assets \$ 7,211,404.54

**Denison Development Alliance
Statement of Financial Position
February 28, 2018**

LIABILITIES AND NET ASSETS

Current Liabilities

Security Deposit - Florestone	\$	67,702.46
Payroll taxes payable		131.39
Accrued Interest Payable		6,667.35
Deferred Revenue		35,517.23
Accrued comp. absences		66,270.00
Accrued Deferred Compensation		256,717.26
CP - Note Pay - ABT Florestone		409,098.18
CP- Woodforest Nat. Bank		<u>66,000.00</u>

Total Current Liabilities \$ 908,103.87

Long-term Liabilities

American Bank- Florestone Note	1,112,916.41
Woodforest Nat. Bk. Loan	505,000.00
Less current portion	<u>(475,098.18)</u>

Total Long-term Liabilities \$ 1,142,818.23

Net Assets

Unrestricted	1,819,150.58
Restricted for long-term debt	13,217.00
Net invested in capital assets	3,157,100.00
Current yr rev over(under) expenses	<u>171,014.86</u>

Total Net Assets 5,160,482.44

Total Liabilities & Net Assets \$ 7,211,404.54

Denison Development Alliance
Statement of Activities - Budgeted and Actual
For the One Month and Year to Date Periods Ended February 28, 2018

	<u>Current Month</u>	<u>Current Month Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>	<u>Annual Budget</u>
Revenues							
4a Sales Tax Revenue	\$ 152,365.72	\$ 149,581.17	\$ 2,784.55	\$ 587,202.16	\$ 747,905.83	\$ (160,703.67)	\$ 1,794,974.00
Billboard Reimbursement	1,666.00	1,691.00	(25.00)	8,330.00	8,455.00	(125.00)	20,292.00
Interest Income	209.60	321.17	(111.57)	1,299.40	1,605.83	(306.43)	3,854.00
Lease Income - Florestone	33,851.23	33,851.17	0.06	169,256.15	169,255.83	0.32	406,214.00
Property Tax Income - Florestone	-	7,783.33	(7,783.33)	23,143.68	38,916.67	(15,772.99)	93,400.00
Total Revenues	\$ 188,092.55	\$ 193,227.84	\$ (5,135.29)	\$ 789,231.39	\$ 966,139.16	\$ (176,907.77)	\$ 2,318,734.00
Expenses							
Administrative							
Annual Meeting (Summit)	\$ 395.53	\$ 541.67	\$ 146.14	\$ 6,066.03	\$ 2,708.33	\$ (3,357.70)	\$ 6,500.00
Audit/Accounting	9,725.00	1,395.83	(8,329.17)	12,295.00	6,979.17	(5,315.83)	16,750.00
Automotive Allowance	950.00	950.00	-	4,750.00	4,750.00	-	11,400.00
Bank Fees	10.00	4.17	(5.83)	10.00	20.83	10.83	50.00
Computer Expenses	-	458.33	458.33	1,323.80	2,291.67	967.87	5,500.00
Consultant Fees	-	4,166.67	4,166.67	(2,710.00)	20,833.33	23,543.33	50,000.00
Copier/Maintenance	-	70.83	70.83	492.47	354.17	(138.30)	850.00
Deferred Compensation Trust	-	2,083.33	2,083.33	-	10,416.67	10,416.67	25,000.00
Employee Insurance	2,275.41	2,597.50	322.09	8,569.63	12,987.50	4,417.87	31,170.00
Equip Rent/Maint/Purchase	19.99	100.00	80.01	73.96	500.00	426.04	1,200.00
Janitorial/Office Maintenance	150.00	125.00	(25.00)	510.00	625.00	115.00	1,500.00
Legal Services	-	833.33	833.33	300.00	4,166.67	3,866.67	10,000.00
Liability Insurance	-	441.67	441.67	1,778.00	2,208.33	430.33	5,300.00
Meeting Refreshments	178.89	141.67	(37.22)	760.38	708.33	(52.05)	1,700.00
Miscellaneous Expense	38.00	125.00	87.00	442.07	625.00	182.93	1,500.00
Office Furnishings	87.00	83.33	(3.67)	171.98	416.67	244.69	1,000.00
Office Lease	-	1,291.42	1,291.42	6,457.00	6,457.08	0.08	15,497.00
Office Supplies	389.73	458.33	68.60	846.34	2,291.67	1,445.33	5,500.00
Payroll Taxes	1,872.05	1,899.58	27.53	4,939.52	9,497.92	4,558.40	22,795.00
Postage	53.90	183.33	129.43	604.81	916.67	311.86	2,200.00
Professional Development	1,918.58	1,083.33	(835.25)	7,138.72	5,416.67	(1,722.05)	13,000.00
Retirement	3,680.57	3,290.58	(389.99)	12,779.47	16,452.92	3,673.45	39,487.00
Salaries	24,619.45	24,504.00	(115.45)	109,266.32	122,520.00	13,253.68	294,048.00
Subscriptions/Dues	414.95	186.67	(228.28)	895.95	933.33	37.38	2,240.00
Telephone/Communications	-	808.33	808.33	2,695.68	4,041.67	1,345.99	9,700.00
Travel	139.52	250.00	110.48	514.76	1,250.00	735.24	3,000.00
Utilities	-	575.00	575.00	1,765.52	2,875.00	1,109.48	6,900.00
Workers Comp	-	75.00	75.00	(44.00)	375.00	419.00	900.00
Subtotal Administrative	46,918.57	48,723.90	1,805.33	182,693.41	243,619.60	60,926.19	584,687.00

Denison Development Alliance
Statement of Activities - Budgeted and Actual
For the One Month and Year to Date Periods Ended February 28, 2018

	<u>Current Month</u>	<u>Current Month Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>	<u>Annual Budget</u>
Program Expenses							
Briefing Center Equipment/Presentations	\$ -	\$ 291.67	\$ 291.67	\$ 519.99	\$ 1,458.33	\$ 938.34	\$ 3,500.00
Regis Online	-	300.00	300.00	-	1,500.00	1,500.00	3,600.00
Geographic Information System	-	-	-	-	-	-	-
Retail Lease Trac	-	-	-	-	-	-	-
Retail Market Analysis	-	416.67	416.67	-	2,083.33	2,083.33	5,000.00
Workforce Development	6,841.71	7,616.67	774.96	23,923.26	38,083.33	14,160.07	91,400.00
Xceligent Direct	-	450.00	450.00	5,400.00	2,250.00	(3,150.00)	5,400.00
Subtotal Program Exp.	6,841.71	9,075.01	2,233.30	29,843.25	45,374.99	15,531.74	108,900.00
Property Mgmt. Expenses							
Business /Industrial Park Maintenance	-	250.00	250.00	-	1,250.00	1,250.00	3,000.00
Florestone Building (Interest on Note)	6,892.32	39,489.92	32,597.60	36,030.44	197,449.58	161,419.14	473,879.00
Florestone Insurance (Liability)	-	32.92	32.92	395.00	164.58	(230.42)	395.00
Florestone Bldg. Taxes (Property)	-	7,783.33	7,783.33	23,143.68	38,916.67	15,772.99	93,400.00
Subtotal Property Mgmt. Exp.	6,892.32	47,556.17	40,663.85	59,569.12	237,780.83	178,211.71	570,674.00
Marketing							
Materials/Activities							
Advertising	174.62	1,666.67	1,492.05	7,998.09	8,333.33	335.24	20,000.00
Behavioral Marketing	-	2,083.33	2,083.33	-	10,416.67	10,416.67	25,000.00
Billboard (Hwy 75)	-	25.00	25.00	-	125.00	125.00	300.00
Business Retention Activities	-	250.00	250.00	46.05	1,250.00	1,203.95	3,000.00
Corporate Visitation	-	250.00	250.00	-	1,250.00	1,250.00	3,000.00
Direct Mail Program	-	166.67	166.67	-	833.33	833.33	2,000.00
Mailing Lists	-	166.67	166.67	-	833.33	833.33	2,000.00
Maps & Photos	5,097.50	416.67	(4,680.83)	6,203.17	2,083.33	(4,119.84)	5,000.00
Meeting Expense	43.37	250.00	206.63	712.08	1,250.00	537.92	3,000.00
Meeting Sponsorship	-	208.33	208.33	-	1,041.67	1,041.67	2,500.00
NTRA Cooperative Advertising	-	2,750.00	2,750.00	8,250.00	13,750.00	5,500.00	33,000.00
PR Firm	-	833.33	833.33	4,028.31	4,166.67	138.36	10,000.00
Prospect Hosting	80.02	250.00	169.98	554.99	1,250.00	695.01	3,000.00
Recruitment Missions	-	2,250.00	2,250.00	1,651.07	11,250.00	9,598.93	27,000.00
Special Events	-	416.67	416.67	2,777.94	2,083.33	(694.61)	5,000.00
Team Texas/DFW Marketing	-	1,666.67	1,666.67	3,000.00	8,333.33	5,333.33	20,000.00
Trade Shows	-	250.00	250.00	-	1,250.00	1,250.00	3,000.00
Website Update	190.00	2,083.33	1,893.33	640.00	10,416.67	9,776.67	25,000.00
Website/Email Hosting	49.75	291.67	241.92	509.40	1,458.33	948.93	3,500.00
Subtotal Marketing	5,635.26	16,275.01	10,639.75	36,371.10	81,374.99	45,003.89	195,300.00
Total Admin,Prog., Mgmt, & Mkt	66,287.86	121,630.09	55,342.23	308,476.88	608,150.41	299,673.53	1,459,561.00
Revenue over (under) expenses after administration, property management, and marketing	121,804.69	71,597.75	50,206.94	480,754.51	357,988.75	122,765.76	859,173.00

Denison Development Alliance
Statement of Activities - Budgeted and Actual
For the One Month and Year to Date Periods Ended February 28, 2018

	<u>Current Month</u>	<u>Current Month Budget</u>	<u>Variance</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>	<u>Annual Budget</u>
One-Time Expenses/Obligated Incentives							
ACS Manufacturing Incentive	\$ 160,253.51	\$ -	\$ (160,253.51)	\$ 160,253.51	\$ -	\$ (160,253.51)	\$ -
Downtown TIF/Planning	-	-	-	-	-	-	-
Gas Line Extension (75/91)	-	6,702.08	6,702.08	8,288.43	33,510.42	25,221.99	80,425.00
Infrastructure	-	8,333.33	8,333.33	71,655.92	41,666.67	(29,989.25)	100,000.00
Bent Leaf, LLC	-	1,679.17	1,679.17	2,100.00	8,395.83	6,295.83	20,150.00
Façade Incentives	-	4,166.67	4,166.67	3,000.00	20,833.33	17,833.33	50,000.00
Hilton Garden Inn/Texoma Event Center	-	4,166.67	4,166.67	15,405.94	20,833.33	5,427.39	50,000.00
National Govt. Services Incentive	-	-	-	-	-	-	-
Novo1/Dialog Direct Incentives	-	-	-	-	-	-	-
Ruiz Foods Incentive	-	-	-	-	-	-	-
Texas Turbines, Inc. Incentive	-	-	-	-	-	-	-
US Aviation Group Incentives	-	-	-	-	-	-	-
Visionary Ind. Insulation, Inc. Incentives	-	-	-	-	-	-	-
Subtotal one-time expenses	<u>160,253.51</u>	<u>25,047.92</u>	<u>(135,205.59)</u>	<u>260,703.80</u>	<u>125,239.58</u>	<u>(135,464.22)</u>	<u>300,575.00</u>
Revenue (over) under before other non-budgeted items	(38,448.82)	46,549.83	(84,998.65)	220,050.71	232,749.17	(12,698.46)	558,598.00
Depreciation	9,807.17	-	(9,807.17)	49,035.85	-	(49,035.85)	-
Revenue(over) under expenses	<u>\$ (48,255.99)</u>	<u>\$ 46,549.83</u>	<u>\$ (94,805.82)</u>	<u>\$ 171,014.86</u>	<u>\$ 232,749.17</u>	<u>\$ (61,734.31)</u>	<u>\$ 558,598.00</u>

DENISON DEVELOPMENT ALLIANCE
Selected Information
Substantially All Disclosures Required by Accounting Principles
Generally Accepted in the United States are Not Included
February 28, 2018

Note 1 - Organization and Business

Business and Industrial Corporation of Denison, Inc. is a component unit of the City of Denison, Texas, doing business as Denison Development Alliance. Their mission is to stimulate growth of the local economy by locating, inducing and assisting businesses making investment decisions.

Note 2 - Accounting Policies

The financial statements have been prepared on the accrual basis of accounting.

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

The basis of accounting used by the organization requires that fixed assets be capitalized and depreciated over their estimated useful lives, and that loan proceeds and repayments be reported as an increase in or reduction of a liability. The organization's budgeted revenues and expenses include loan proceeds as revenue and capital improvements and loan payments as expenses.

**Investment Report
Denison Development Alliance
As of March 31, 2018**

Bank/Money Market	Type	Date Opened	Current Yield	Beginning Balance	Accrued Interest	Ending Balance
American Bank Checking	Commercial Checking		\$0.00	\$98,416.42	\$0.00	\$182,296.03
Landmark Bank	Commercial Checking	02/13/18	\$0.00	\$234,422.25	\$0.00	\$222,895.19
American Bank of Texas	Money Market	10/27/03	\$0.15	\$27,871.70	\$2.24	\$52,873.94
Landmark Bank	Money Market	02/13/18	\$0.45	\$1,450,000.00	Pending	\$1,450,000.00
American Bank of Texas	Deferred Comp Trust MM	10/01/11	\$0.15	\$306,891.53	\$35.31	\$306,926.84
TOTAL:						\$2,214,992.00
Previous Balances:						
<i>October 2017 Total</i>						\$ 2,096,484.16
<i>November 2017 Total</i>						\$ 2,057,212.20
<i>December 2017 Total</i>						\$ 2,252,319.96
<i>January 2018 Total</i>						\$ 2,216,843.76
<i>February 2018 Total</i>						\$ 2,117,601.90
<i>March 2018 Total</i>						\$ 2,214,992.00
<i>April 2018 Total</i>						
<i>May 2018 Total</i>						
<i>June 2018 Total</i>						
<i>July 2018 Total</i>						
<i>August 2018 Total</i>						
<i>September 2018 Total</i>						

All investments made by the Denison Development Alliance comply with the Public Funds Investment Act (Texas Government Code Chapter 2256) and all federal, state, and local statutes, rules, or negations.


 Tony Kazi, CECD
 President

400 - 4A Sales Tax Revenue

2015/2016			2016/2017			2017/2018			Annual	
Date	Memo	Amount	Date	Memo	Amount	Date	Memo	Amount	Difference	
09/21/15	September	\$ 109,408.44	09/20/16	September	\$ 123,027.32	09/18/17	September	\$ 127,680.25	\$ 4,652.93	
10/20/15	October	\$ 112,579.97	10/21/16	October	\$ 135,352.31	10/24/17	October	\$ 130,834.95	\$ (4,517.36)	
11/19/15	November	\$ 145,108.38	11/28/16	November	\$ 162,960.47	11/27/17	November	\$ 170,278.87	\$ 7,318.40	
12/02/15	December	\$ 118,014.96	12/21/16	December	\$ 131,531.77	12/18/17	December	\$ 127,501.13	\$ (4,030.64)	
01/20/16	January	\$ 108,636.35	01/31/17	January	\$ 135,541.01	01/22/18	January	\$ 124,379.06	\$ (11,161.95)	
02/22/16	February	\$ 155,624.88	02/23/17	February	\$ 178,724.07	02/20/18	February	\$ 182,956.25	\$ 4,232.18	
03/21/16	March	\$ 110,058.49	03/21/17	March	\$ 125,555.52	03/26/18	March	\$ 152,365.72	\$ 26,810.20	
04/15/16	April	\$ 107,656.27	04/26/17	April	\$ 118,135.10		April			
05/27/16	May	\$ 143,863.19	05/22/17	May	\$ 165,106.79		May			
06/20/16	June	\$ 119,444.26	06/19/17	June	\$ 134,583.33		June			
07/18/16	July	\$ 114,018.14	07/28/17	July	\$ 137,083.36		July			
08/24/16	August	\$ 162,934.29	08/21/17	August	\$ 164,013.03		August			
Total to Date Comparison		\$ 859,431.47	Total to Date Comparison		\$ 992,692.47	Total to Date Comparison		\$ 1,015,996.23		
2015/2016 Grand Total		\$ 1,507,347.62	2016/2017 Grand Total		\$ 1,711,614.08	2017/2018 Grand Total		\$ 1,015,996.23		
									To Date Difference	\$ 23,303.76
									(from previous year)	